The State University of New York at Fredonia

# THE LEADER

MEDIA KIT FALL 2017

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# ABOUT US

FOUNDED IN 1892

The Leader is one of the oldest student groups on SUNY Fredonia's campus, currently publishing an issue weekly on Wednesdays during the semester.

### AS OF FALL 2015

4,587

UNDERGRADUATE STUDENTS



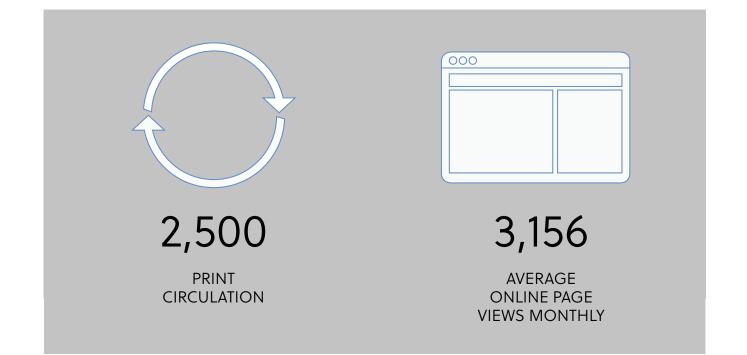
GRADUATE STUDENTS

462

FACULTY

1,000

TOTAL STAFF





Proud member of the Associated Collegiate Press

# HOW DOES ADVERTISING WORK?



First: Speak with a sales rep by contacting our business department.



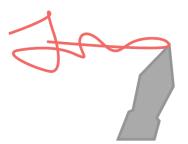
Second: Decide which type of ad you would like.



Then: Decide if you would like to supply the ad or have our Designer create one.



Afterwards: Choose between full color or black-andwhite.

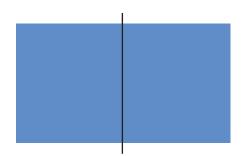


Print the contract: Fill out and sign the contract appropriately.

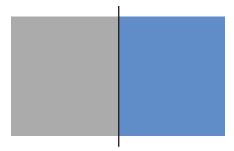


Turn it in: Email or hand in the signed contract to a sales rep.

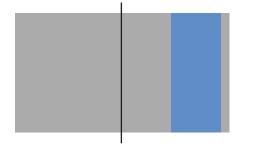
# PRINT ADVERTISING



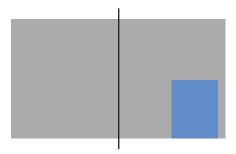
Center Fold or Two Pages 20.25" x 10.875"



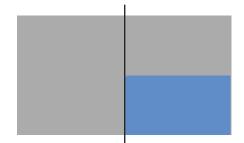
Full Page 9.62" x 10.875"



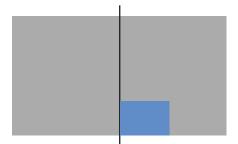
Half Page 4.70" x 10.875"



Quarter Page 4.70" x 5.30"



Half Page 9.62" x 5.30"



Eighth Page (Perfect for Business Cards) 2.35" x 2.65"

### 2,500 Print Circulation

### Pages are 20.25" x 10.875'



SA General Manager:



### THE LEADER

### Student Association Advertisement Contract Fall 2017

			Size			
No. of Runs	1/8 Page	1/4 Page	1/2 Page	Full Page	Centerfold*	
Single Run	\$50.00	\$100.00	\$150.00	\$260.00	\$425.00	
5-9 Runs	\$45.00	\$90.00	\$135.00	\$234.00	*First come first serve	
10-14 Runs	\$40.00	\$80.00	\$120.00	\$208.00		
Color Change	\$15.00	\$25.00	\$50.00	\$50.00	\$75.00	
Inserts	Insert m	Insert must be produced by the organization \$200.00				

### **Prepaid Contract**

	Size					Size			
No. of Runs	1/8 Page	1/4 Page	1/2 Page	Full Page	No. of Runs	1/8 Page	1/4 Page	1/2 Page	Full Page
5	\$225.00	\$450.00	\$675.00	\$1,170.00	10	\$400.00	\$800.00	\$1,200.00	\$2,080.00
6	\$270.00	\$540.00	\$810.00	\$1,404.00	11	\$440.00	\$880.00	\$1,320.00	\$2,288.00
7	\$315.00	\$630.00	\$945.00	\$1,638.00	12	\$480.00	\$960.00	\$1,440.00	\$2,496.00
8	\$360.00	\$720.00	\$1,080.00	\$1,872.00	13	\$520.00	\$1,040.00	\$1,560.00	\$2,704.00
9	\$405.00	\$810.00	\$1,215.00	\$2,106.00	14	\$560.00	\$1,120.00	\$1,680.00	\$2,912.00
Cost per ad (10% off)	\$45.00	\$90.00	\$135.00	\$234.00	Cost per ad (20% off)	\$40.00	\$80.00	\$120.00	\$208.00

Advertisers are required to submit advertisements via emailby email by 12 p.m. Friday before print. Failure to turn in advertisement will not warrant a refund or exchange of any kind.

I(Repr	esentative's Name) representing
(Organization) would like to purchase	runs in The Leader, with an additional
color charge of \$	for an advertisement costing the total amount of:
The advertisement will run in issue # $\_$	
Notes:	
The Leader Sales Staff:	
Date:	
	I, the undersigned have read and understand all of The Leader's
	policies as they are stated in the Media Kit.
Authorized Business Signature:	
Print:	
Business Billing Address:	
Leader Business Manager:	6

# PRINT ADVERTISING Campus Contract

### THE LEADER

Student Association Advertisement Contract Fall 2017

			Size		
No. of Runs	1/8 Page	1/4 Page	1/2 Page	Full Page	Centerfold*
Single Run	\$25.00	\$50.00	\$75.00	\$130.00	\$212.00
5-9 Runs	\$22.00	\$45.00	\$67.00	\$117.00	*First come first serve
10-14 Runs	\$20.00	\$40.00	\$60.00	\$104.00	
Color Change	\$15.00	\$15.00	\$25.00	\$25.00	\$50.00
Inserts	Insert m	ust be produc	ced by the org	ganization	\$100.00

### **Prepaid Contract**

		S	Size				S	Size	
No. of Runs	1/8 Page	1/4 Page	1/2 Page	Full Page	No. of Runs	1/8 Page	1/4 Page	1/2 Page	Full Page
5	\$110.00	\$225.00	\$335.00	\$585.00	10	\$200.00	\$400.00	\$600.00	\$1,040.00
6	\$132.00	\$270.00	\$402.00	\$702.00	11	\$220.00	\$440.00	\$660.00	\$1,144.00
7	\$154.00	\$315.00	\$469.00	\$819.00	12	\$240.00	\$480.00	\$720.00	\$1,248.00
8	\$176.00	\$360.00	\$536.00	\$936.00	13	\$260.00	\$520.00	\$780.00	\$1,352.00
9	\$198.00	\$405.00	\$603.00	\$1,053.00	14	\$280.00	\$560.00	\$840.00	\$1,456.00
Cost per ad (10% off)	\$22.00	\$45.00	\$67.00	\$117.00	Cost per ad (20% off)	\$20.00	\$40.00	\$60.00	\$104.00

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Date:	
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Authorized Business Signature:	
Print:	
Business Billing Address:	
Leader Business Manager:	7

SA General Manager:





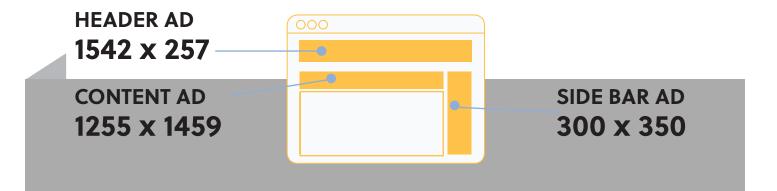
# THE LEADER

### Web Advertising Contract Fall 2017

Ad Size	Weekly	Monthly	Quantity
Header	\$30 w/ print \$60 w/o print	\$112.50 w/ print \$225 w/o print	
Content	\$25 w/ print \$50 w/o print	\$90 w/ print \$180 w/o print	
Sidebar	\$22.50 w/ print \$45 w/o print	\$82.50 w/ print \$165 w/o print	
Other (Specify Size)			

Advertisers are required to submit advertisements via emailby email by 12 p.m. Friday before print. Failure to turn in advertisement will not warrant a refund or exchange of any kind.

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The advertisement will run in issue # $\_$	
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Authorized Business Signature:	
Print:	
Business Billing Address:	
Leader Business Manager:	
SA General Manager:	





	RATES:	NO PRINT	RATES: W	ITH PRINT
ONLINE AD	1 WEEK	1 MONTH	1 WEEK	1 MONTH
HEADER1542 x 257 px	\$60.00	\$225.00	\$30.00	\$112.50
CONTENT1255 x 1459 px	\$50.00	\$180.00	\$25.00	\$90.00
SIDEBAR300 x 350 px	\$45.00	\$165.00	\$22.50	\$82.50

## **BUNDLING OPTIONS**

Business with print advertising will receive discounted prices for web advertising. If you advertise on our website for a month, you can receive a cheaper rate.



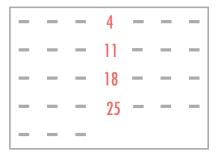
### August

			-	-	-	-
-	—	-	-	-	—	-
-	—	-	—	-	—	-
-	_	_	-	_	—	-
-	-	-	30	-		

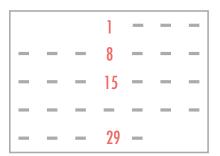
### September

					-	-
-	_	_	6	_	_	-
-	_	_	13	-	-	-
-	_	_	20	_	_	-
-	_	_	27	_	-	-

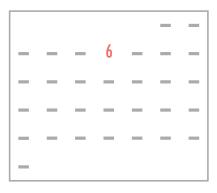
### October



### November



### December



The deadline for all ads is the Friday before publication at 12:00 p.m.

Any cancellation must be received the Monday before publication at 11:00 a.m.

If you would like your ad placed on a specific page, or in a specific order, please specify to the sales representative.

We cannot guarantee specific placement, but we will accept requests.

If you would like proof of your ad prior to the ad being placed in the paper, we must be notified the Friday before the publication date.

# LEGAL TERMS AND CONDITIONS

#### AGREEMENT

This agreement is between the Student Association of the State University of New York College at Fredonia, acting as a fiduciary agent for The Leader, and the advertiser entering into this agreement for the period specified on the contract stating that:

1. The Leader will accept advertisement on behalf of the advertiser as per the signed contract, and will reproduce such advertisement over the length of this agreement. All advertisements submitted for the press run are subject to The Leader's policies.

2. The submission of the ad(s) must be in accordance with the deadline (see contract for schedule and press run dates). Where the advertiser fails to meet the ad deadline, The Leader will not run any ad unless written notification is received to run a previously submitted ad. If the advertiser does not submit an ad prior to the deadline and notification to run a previous ad was not received, no credit for any additional ads to run at a later date will be given nor will any credit be given to reduce the contracted amount.

3. The contract price will be billed to the advertiser after each press run. These amounts are due thirty (30) days after the date of the invoice and are considered delinquent thereafter. Delinquent amounts will be charged a  $1\frac{1}{2}$  percent finance fee.

\*By signing any of The Leader's contracts, you are agreeing to the terms and conditions stated above\*

#### ADVERTISING POLICIES

All regular advertisements must be prepaid and no refunds will be authorized. Errors will be compensated if the paper is negligent and the error materially affects the content and value of the ad. Notification must be received within 3 working days of publication to warrant consideration. Compensation will be given in the form of additional advertising space and will not exceed the cost of two insertions. The Leader reserves the right to refuse any advertisement.

If you have a problem with your ads, contact: tstaight@fredonia.edu

BUSINESS MANAGER LAUREN FINKE

### **ADVERTISING SALES MANAGER**

TAYLOR STAIGHT

### SALES REPRESENTATIVES

ZACHARY ROBERTS RYAN SHAKYA TYLER WITT ALEXIS SORBELLO **ART DIRECTOR** MARISSA DOING